



kuts&co

CRAFTING LEGACIES

Elevating Excellence in Bespoke Wealth Protection Solutions



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WHAT WE DO

We handle delicate matters such as purchasing royal dynasty-owned items, building a yacht, complex wealth structuring, succession planning, cross-border compliance, and fraud investigations, ensuring smooth transactions.

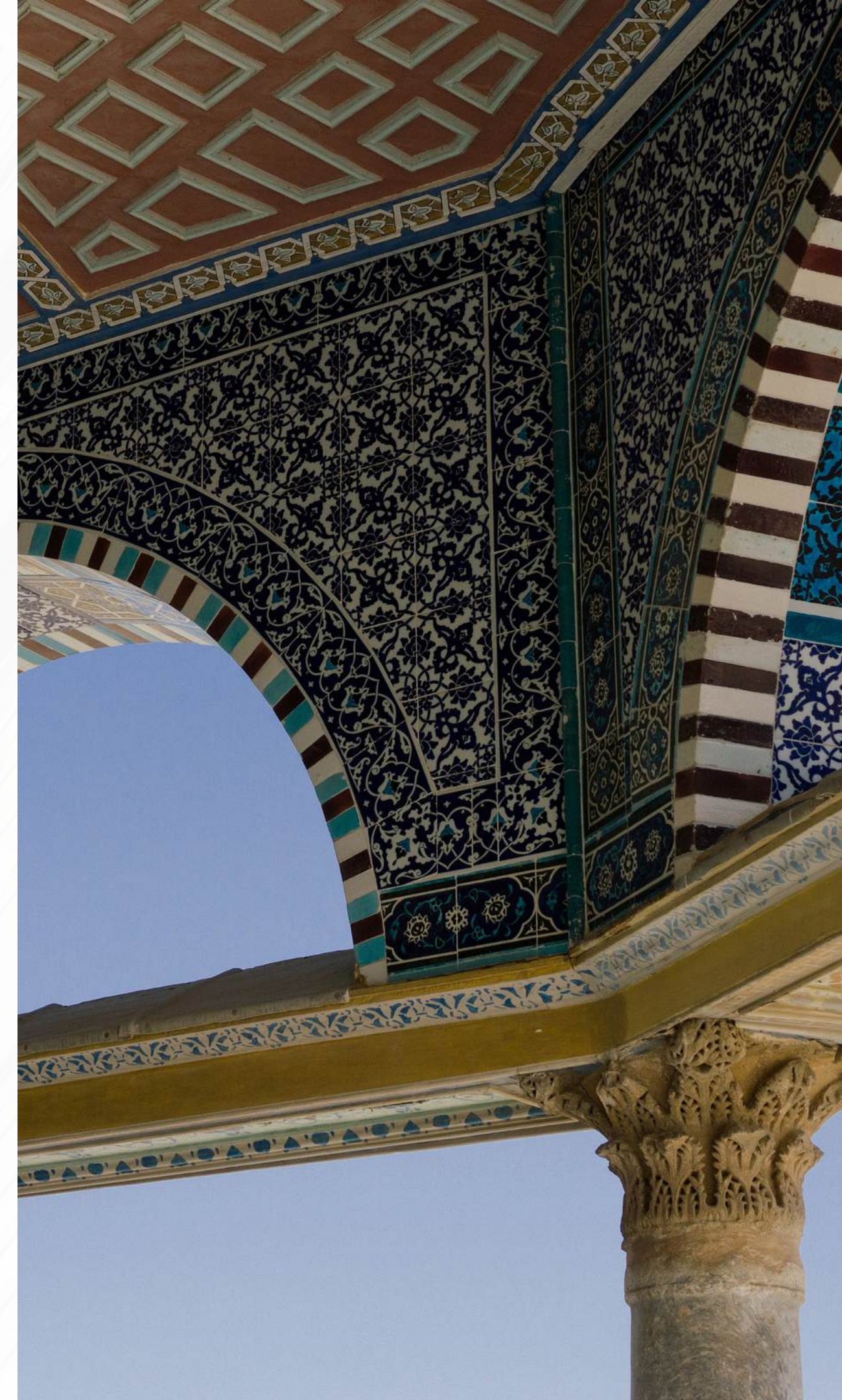
Kuts & Co is a trusted advisor to high-net-worth individuals and families globally, providing expertise in handling diverse personal and business challenges. Our services go beyond conventional legal and tax support, including strategic advisory, project management, and access to experts. We specialize in family wealth protection, reputation management, and family governance, serving clients internationally in regions like the European Union, United Kingdom, Switzerland, Monaco, and the Middle East.





OUR LEGACY

The name "Kuts" carries with it the legacy of our Jewish ancestors who, in the face of discrimination and antisemitism, chose to conceal their origins. It is through their resilience and determination that we came into existence. Their enduring commitment to unity, adaptation, evolution, and excellence has paved the way for us to be leaders in our field. Their legacy is not only our inheritance but also a gift to the generations that will follow. This legacy is the very essence of Kuts & Co, ingrained in our DNA, and it continues to guide us as we strive for excellence and progress.





01 | WEALTH & LEGACY PROTECTION

Asset Protection
Succession Planning
Charity

02 | ADVISORY & STRATEGY

Tax Planning
Investments
Financing

03 | LEGAL & REGULATORY EXPERTISE

Compliance
Immigration
Dispute Resolution

04 | PROFESSIONAL GUIDANCE & SUPPORT

Mentorship
Reputation management
Agency

05 | RISK MANAGEMENT & SECURITY

Protectorship
Fraud investigation
Reputation management

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MEET THE TEAM

At Kuts & Co, we take pride in our diverse and accomplished team of professionals. With a wealth of experience across various fields, our experts are dedicated to guiding you through the complexities of wealth protection, advisory and consulting.

Our collaborative approach, grounded in integrity and innovation, ensures that every client receives the highest level of personalized service. Meet the team behind the success of Kuts & Co, where your financial aspirations become our mission.



ALEX SHINKARENKO
Co-Founder, Partner



DMITRY STEPANOV
Co-Founder, Partner



JOSE LOPEZ
Partner



VITALY BONDAR
Partner



EKATERINA LAZORINA
Partner



ALEX SHINKARENKO

Co-Founder, Partner

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Alex is a lawyer with a mix of professional consulting and in-house experience. He worked at Hogan & Hartson multinational law firm, was partner in PwC, and head of legal / compliance in private investment firms. Over the last 20 years, Alex focuses on wealth structuring, succession planning, cross-border compliance, fraud prevention, and strategic family governance. With substantial M&A experience, he is often engaged as lead counsel in investment projects for private clients and family-owned businesses. Prior to founding Kuts & Co, Alex ran his own advisory practice from 2015. He is a Russian native speaker and fluent in English.

BACKGROUND

Alex holds a Master of Law Degree, was trained in English law during secondment to a UK law firm, is a certified AML specialist (CAMS).

NOTEWORTHY

During his professional career, Alex was ranked by Legal 500 among recommended corporate lawyers and named in the General Counsel Powerlist highlighting the most influential in-house counsels.

MEMBERSHIPS

International Compliance Association (ICA)
Association of Certified AML Specialists (ACAMS)
Association of Certified Fraud Examiners (ACFE)
International Tax Planning Association (ITPA)

CONNECT WITH ALEX

alex@kuts.co +352.691.366.032



DMITRY STEPANOV

Co-Founder, Partner

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Dmitry is a highly skilled legal professional with over 20 years of experience in various legal domains, including corporate law, financial markets, corporate governance, mergers and acquisitions, international commercial law, intellectual property, and compliance.

Dmitry has served on numerous Boards of Directors of international and multinational family-owned companies, providing valuable corporate governance, structuring, compliance, and strategic advice. Dmitry holds an LL.M. in Law from the University of Tübingen, a diploma in Tax from the LLLC, and a degree in Law from Belarusian State University. His exceptional negotiation skills and clear communication have led to significant accomplishments for companies he has served.

BACKGROUND

LL.M. in Law from the University of Tübingen.
Diploma in Tax from the LLLC.
Degree in Law from Belarusian State University.

NOTEWORTHY

Dmitry's linguistic abilities are equally impressive, with proficiency in Belarusian, English, French, German, and Russian. His diverse skill set, and unwavering commitment make him an invaluable asset to any complex endeavor.

CONNECT WITH DMITRY

dmitry@kuts.co +352.661.170.295



JOSE LOPEZ

Partner

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Jose is an economist and chartered accountant by background with in-house and consulting experience. He started his career in the banking sector in Spain, then moved to Poland to work in accounting services, and thereafter to Luxembourg, where he developed a big part of his career at Ernst & Young, serving private clients, Real Estate, and Private Equity funds.

Over the last 15 years, Jose has focused on providing integrated accounting and financial services across multiple jurisdictions for his clients. Thanks to the knowledge gained during these years and his problem-solving abilities, Jose has become the trusted accounting advisor for many clients. Having notable experience in fund administration from his prior roles, Jose is often engaged to prepare and oversee accounting in investment projects for RE and PE funds, as well as to provide financial governance for private clients. Jose is based in Luxembourg. He is a native Spanish speaker and fluent in English and Polish. He has a good command of French.

BACKGROUND

Jose holds a Master's degree in Business Management and Economics from the University of Extremadura (Spain).

MEMBERSHIPS

Ordre des Experts-Comptables (OEC) – Chartered Accountant
Spanish-Luxembourg Chamber of Commerce

NOTEWORTHY

Jose has a unique profile with strong numerical and social skills. This combination of skills helps him solve complex financial and accounting topics for his clients. He has been part of a working group for the Luxembourg Private Equity Association, focusing on Fund Administration to help modernize the Fund industry in Luxembourg.

CONNECT WITH JOSE

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VITALY BONDAR

Partner

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Vitaly Bondar is a highly experienced legal counsel with over 20 years of expertise in corporate law, AML/CFT compliance, and digital transformation.

He has held senior leadership positions in multinational law firms, industrial companies, and family offices. He began his career at PwC, managing complex M&A and corporate restructuring projects. After relocating to Luxembourg in 2009, he became General Counsel for CIS & Eastern Europe at Medtronic, overseeing legal matters, governance, and data privacy compliance for the world's largest medical device manufacturer. He later served as a Partner at a Luxembourg-based law firm, specializing in ICT law, blockchain projects, and data protection.

More recently, Vitaly has taken on senior legal counsel roles at financial institutions in Luxembourg, advising on finance transactions, compliance, and family office governance.

Based in Luxembourg, Vitaly is a native Russian speaker and fluent in English.

BACKGROUND

Vitaly holds a Master of Law degree from Queen Mary and Westfield College, University of London, and is a certified AML specialist (ACAMS).

CONNECT WITH VITALY
vitaly@kuts.co

MEMBERSHIPS

Association of Certified AML Specialists (ACAMS)

NOTEWORTHY

Throughout his career, Vitaly has been named in the BeNeLux General Counsel Powerlist, which highlights the most influential in-house counsel. He has also been recognized by the Luxembourg House of Financial Technology for his contributions to the FinTech industry.



EKATERINA LAZORINA

Partner

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Ekaterina Lazorina, an ex-PwC partner of 17+ years and a strong expertise in international tax structuring. During her work in PwC she was mentioned several times as a leading tax expert by International Tax Review, was recommended as an expert for her work with HNWIs by Chambers, received Award of the Association of Russian Entrepreneurs for the development of the tax profession in Russia.

Her recent experience includes work in an international asset management company where she was responsible for investments in new projects and building relationships with tax and legal consultants and financial institutions in different jurisdictions (including the Gulf region and several European countries).

Ekaterina advises family offices and asset managers on their tax strategies, assists clients in development of efficient ownership structures and advises on operational tax matters. Ekaterina successfully lead several projects related to corporate reconciliations, mergers and de-mergers.

CONNECT WITH EKATERINA
ekaterina@kuts.co

CORE VALUES

Innovation

Guided by unwavering integrity and a commitment to excellence, we blend expertise with innovation to navigate the complexities of a rapidly evolving global landscape.

Collaboration

Our collaborative approach and deep industry knowledge ensure that we not only meet but exceed the expectations of our clients, providing them with the tools and insights they need to thrive.

Foresight

Together, we shape legacies, foster prosperity, and pioneer a brighter future for all, because we believe in the transformative power of dedicated expertise and the vision of a thriving world-wide community.

OUR MISSION

To empower individuals, families, and businesses with tailored legal, financial, and strategic solutions that transcend boundaries and unlock opportunities.

OUR SERVICES

Asset Protection

We can help design, create and further co-ordinate the most optimal ownership and management structure for your business and personal assets, capturing your specific situation and needs, location and family strategy, political aspects, international regulatory and tax requirements.

If required, we can analyse and improve your existing structure, look at your key team, internal processes and approaches, and help you adapt to new regulatory requirements, compliance and disclosure standards.

Protectorship

We can act as your “protector” (formal or informal), personal advisor, facilitator of strategic decisions, and/or a point of “second opinion” on the most complex and sensitive issues that you are not always comfortable discussing with your team, traditional consultants, and sometimes your family.

Charity

We can help with the development and implementation of your unique charitable strategy, reflecting your family values and the key areas where you would like to focus your support and socially beneficial activities.

OUR SERVICES

Succession Planning

Together we can work with you to determine the most appropriate strategy for your family situation to transfer assets to future generations.

We can do a “stress test” on the real preparedness of your structure and team for unexpected events (death, illness, default, conflict, etc.) and understanding what to do in the “what if” situation, prepare a proper roadmap – where the assets are, what to do, where to go, and explain where and how such information shall be stored and protected.

Mentorship

We can work with your key management team to build the right internal processes and work effectively with you, fill gaps, explain practical nuances, break down real cases, recruit necessary people, define the right functionality, areas of responsibility and the necessary levels of delegation.

Tax Planning

We can help you understand the ins and outs of personal and corporate taxation depending on your tax status, family situation, location of key assets and sources of income, reporting, disclosure and international information exchange requirements.

OUR SERVICES

Compliance

We can help you understand all aspects of the modern regulatory requirements for know-your-client (KYC), anti-money laundering (AML), disclosure and international information exchange that apply to banks, intermediaries and service providers.

We will also help you to analyse and verify your personal history and prepare for you all necessary KYC/AML documents in respect of your professional biography and source or wealth formation history, meeting all necessary international compliance standards.

Immigration

We provide comprehensive support, from analyzing your personal and family situation to evaluating the political, tax, and logistical considerations of relocating or living in multiple countries.

Our expertise aids in selecting the ideal destination, factoring in the quality of life, essential infrastructure, tax considerations, and compliance requirements. If you choose to make the move, we facilitate the entire immigration process and seamlessly manage your relocation.

Investments

We can help you structure your investment in the acquisition of business or personal assets (including real estate, private jets, yachts), organise the necessary legal, tax, financial and compliance due diligence of assets and counterparties, professionally represent your interests in negotiations and coordinate completion of transactions in any jurisdiction.

We can also assist with the design, establishment and administration of investment structures, including investment funds, securitisation and investment companies in various jurisdictions.

OUR SERVICES

Financing

We can help arrange bank or private financing for the acquisition or refinancing of personal assets including:

Real estate
Yachts
Private jets
Art
Asset portfolios
etc.

Reputation Management

We will help to analyse and professionally assess information about you and your family in public sources, if necessary - to develop and implement the most effective strategy to refute false information and protect your reputation, including, if necessary, preparation of rebuttal reports, appeal to law enforcement authorities and courts, work with journalists, investigators and PR specialists.

Fraud Investigation

We can help you identify fraud, theft, breach of duty, abuse of authority or other dishonest behaviour by your managers, partners, service providers or even family members, and determine and implement the best strategy to counteract, investigate, prevent further violations, pursue civil or criminal liability, locate assets and/or recover potential losses.

OUR SERVICES

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Dispute Resolution

We will help you to develop the right strategy and organise professional representation of your interests in private or commercial disputes in any jurisdiction, including if necessary, with the engagement of professional investigators and PR specialists.

Agency

Using our extensive network of numerous international contacts, we can help you find the right service providers, business partners, potential investors, buyers or sellers of assets in virtually any jurisdiction in the world, as well as verify the business reputation and reliability of your potential counterparties and intermediaries.

TRANSACTIONS & PROJECTS

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DEBT RESTRUCTURING

Represented private investor in a debt restructuring transaction with Swiss banks and the sale of equity in a European development project for a total amount of over € 185 million.



MULTI-MILLION TECH STAKE ACQUISITION

Comprehensive support of the acquisition by a private investor's venture fund of a stake in US technology companies for a total amount of over US\$ 120 million.



LONDON STOCK EXCHANGE LISTING

Representing a mining company in a London Stock Exchange listing transaction.



CREDIT FINANCING DEAL

Represented private investor in a €110 million deal to raise credit financing from a consortium of European banks and acquire a stake in a regional food supermarket chain in Switzerland.

TRANSACTIONS & PROJECTS

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TRANSFORMATIVE CHAIN FINANCING

Represented private investor in the restructuring of the financing of Waterstones, the UK's largest bookstore chain, with a consortium of international banks.



MULTI-MILLION LOAN PORTFOLIO RESTRUCTURING

Represented a group of private clients in the settlement and restructuring of a loan portfolio totalling over US\$700mn with a consortium of European banks.



CORPORATE DISPUTE RESOLUTION SUCCESS

Represented shareholders in the settlement of a corporate dispute with British Petroleum in relation to the TNK-BP joint venture.



PHARMACEUTICAL ACQUISITION DEAL

Represented management and institutional investors in the sale of pharmaceutical company Nizhpharm to German group, STADA.

TRANSACTIONS & PROJECTS

(View all at www.kuts.co)

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COMPREHENSIVE G650 GULFSTREAM ACQUISITION

Advising private client on the acquisition of a new Gulfstream G650 private jet, including developing holding, financing and management structures, negotiating the booking, construction and delivery of the jet with Gulfstream, negotiating financing, leasing and collateral with Credit Suisse, negotiating the operation and management of the jet.



PRIVATE CLIENT ASSET PROTECTION

Advising private client on the development of additional asset protection and fraud prevention measures in relation to existing family trusts and personal holding structures.



RESTRUCTURING PERSONAL & FAMILY ASSETS

Advising private client on the restructuring of personal and family assets (including the family restaurant business in Italy, Switzerland and France) and the establishment of a family trust structure, personal holding companies, a family office, a management company and a private investment fund.



PRIVATE CLIENT ACQUISITION & RESTRUCTURING

Advising private client on the acquisition and renovation of a family residence in Sardinia, debt restructuring in relation to a family chalet in France, restructuring the ownership of two family houses in London, obtaining investment visas and residence permits for the beneficiary and family members in the UK.



Contact

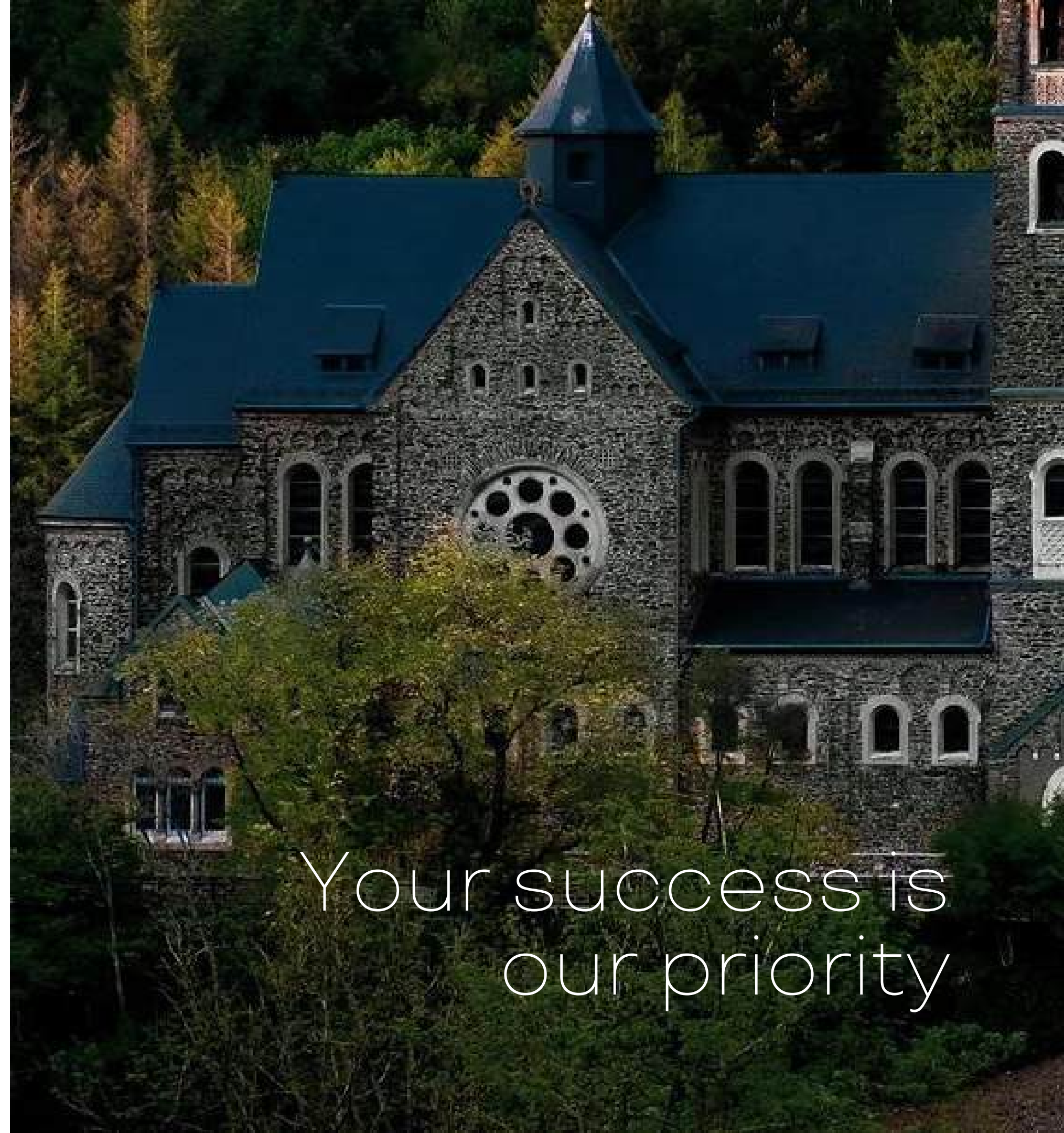
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Visit www.kuts.co

Thank you for considering Kuts & Co.
We value the opportunity to connect with you and
discuss how our expertise can assist you in
achieving your goals. For inquiries or consultations,
please don't hesitate to get in touch.



Your success is
our priority